

Question No : 1 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following are sources of shaping the attitudes?

Answer ( Please select your correct option )

- ☐ Heredity
- ☐ Observations
- ☐ Friends and co workers
- ☐ All of the given option

**Made By: Waqar Siddhu**

Question No : 2 of 27

Marks: 1 (Budgeted Time 1 Min)

What sort of plan is a company-established benefit plan where employees acquire stock as part of their benefits?

Answer ( Please select your correct option )

- ☐ MBO program
- ☐ Gain sharing plan
- ☐ Employee stock ownership plan
- ☐ Piece-rate plan

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Question No : 3 of 27

Marks: 1 (Budgeted Time 1 Min)

Teams generally have a(n) \_\_\_\_\_ impact on employee motivation.

Answer ( Please select your correct option )

- ☐ Inconsistent
- ☐ Positive
- ☐ Discouraging
- ☐ Neutral

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Question No : 4 of 27

Marks: 1 (Budgeted Time 1 Min)

Theories of leadership that isolate characteristics that differentiate leaders from non-leaders are called:

Answer ( Please select your correct option )

- ☐ Behavioral theories of leadership
- ☐ Contingency theories of leadership
- ☐ Trait theories of leadership
- ☐ Situational theories of leadership

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Question No : 5 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following refers to the network of personal and social relations that is developed spontaneously between people associated with each other?

Answer ( Please select your correct option )

- ☐ Formal organization
- ☐ Informal organization
- ☐ Business organization
- ☐ Government organization

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Question No : 6 of 27

Marks: 1 (Budgeted Time 1 Min)

In the following steps of rational decision making, which would come first?

Answer ( Please select your correct option )

- ☐ Generate alternatives
- ☐ Identify criteria
- ☐ Make a choice
- ☐ Implement the decision

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Question No : 7 of 27

Marks: 1 (Budgeted Time 1 Min)

Teams are very useful in which of the following situations?

☐

The work to be performed is very basic

☐

The tasks are interrelated

☐

No one wants to be accountable

☐

The group is homogeneous

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Question No : 8 of 27

Marks: 1 (Budgeted Time 1 Min)

The way in which factors like, abilities, perceptions, personalities, attitudes, ethics and values differ from one individual to another is referred as:

☐

Personality

☐

Individual differences

☐

The basis for group differences

☐

Variation in traits

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Question No : 9 of 27

Marks: 1 (Budgeted Time 1 Min)

Emotional Intelligence is important for which of the following positions?

☐

Daily wage worker

☐

Athlete

☐

Dentist

☐

Manager

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Question No : 10 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following component of an attitude includes beliefs, opinions and information that a person has about the object he observed?

Answer ( Please select your correct option )

- ☐ Affective
- ☐ Behavioral
- ☐ Cognitive
- ☐ Terminal

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Question No : 11 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is the set of characteristics that underlines a relatively stable pattern of behavior?

Answer ( Please select your correct option )

- ☐ Emotions
- ☐ Moods
- ☐ Values
- ☐ Personality

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Question No : 12 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Usman is procurement manager in a manufacturing corporation. He always manages to purchase low cost and high quality raw material from the suppliers by using his strong negotiation skills. Which of the following approach he is practicing to gain organizational effectiveness?

Answer ( Please select your correct option )

- ☐ The internal system approach
- ☐ The external resource approach
- ☐ The organizational process approach
- ☐ Technical approach

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Question No : 13 of 27

Marks: 1 (Budgeted Time 1 Min)

Which one of the following statement is NOT true regarding the relationship between age and job performance?

Answer ( Please select your correct option )

- ☐ Older workers have more commitment to quality
- ☐ Older workers are perceived as flexible and welcome new technologies
- ☐ Older workers are perceived as lacking flexibility and resistant to new technologies
- ☐ Older workers bring to their job: experience, judgment and strong work ethics

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Question No : 14 of 27

Marks: 1 (Budgeted Time 1 Min)

Ali is an employee in a company. He expresses his dissatisfaction by discussing the problem with the superiors, suggests improvements and involves the unions in problem solving. He expresses his dissatisfaction in which of the following ways?

Answer ( Please select your correct option )

- ☐ Exit
- ☐ Voice
- ☐ Loyalty
- ☐ Neglect

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Question No : 15 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following shortcuts to judging others involves evaluation of a person on the bases of his comparison to other individuals who rank higher or lower on the same characteristic?

Answer ( Please select your correct option )

- ☐ Selective perception
- ☐ The contrast effect
- ☐ The halo effect
- ☐ Stereotyping

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Question No : 16 of 27

Marks: 1 (Budgeted Time 1 Min)

According to which of the following decision making model, people choose the solution that is acceptable and satisfactory?

Answer ( Please select your correct option )

- ☐ Bounded rationality
- ☐ Three component model
- ☐ Contingency
- ☐ Rational

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Question No : 17 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is the stage of group development characterized by the development of close relationships and cohesiveness?

Answer ( Please select your correct option )

- ☐ Forming
- ☐ Norming
- ☐ Storming
- ☐ Adjourning

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Question No : 18 of 27

Marks: 1 (Budgeted Time 1 Min)

The members of a team can select new members and monitor results. Which of the following team is empowered with such authority?

Answer ( Please select your correct option )

- ☐ Self-Managed team
- ☐ Problem solving team
- ☐ Cross functional team
- ☐ Virtual team

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Question No : 19 of 27

Marks: 1 (Budgeted Time 1 Min)

A very annoyed customer who is unable to describe his complaints to the CSR (customer service representative) because of severe anger is an example of which of the following?

Answer ( Please select your correct option )

- ☐ Filtering
- ☐ Selective perception
- ☐ Noise
- ☐ Defensiveness

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Question No : 20 of 27

Marks: 1 (Budgeted Time 1 Min)

Students of a class like their math teacher most among all the teachers because he is very cooperative and kind hearted. This phenomenon is an example of \_\_\_\_\_.

Answer ( Please select your correct option )

- ☐ Stereotyping
- ☐ Halo effect
- ☐ Selective perception
- ☐ Projection

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Question No : 21 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are the dimensions on which Myers-Briggs framework classifies the personalities EXCEPT:

Answer ( Please select your correct option )

- ☐ Thinking vs feeling
- ☐ Sensing vs Intuition
- ☐ Judging vs perceiving
- ☐ Accommodating vs evaluating

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Question No : 22 of 27

Marks: 1 (Budgeted Time 1 Min)

What other name is the two-factor theory known by?

Answer ( Please select your correct option )

- ☐ Theories X and Y
- ☐ Motivation-Hygiene Theory
- ☐ Hierarchy of Needs Theory
- ☐ Satisfaction/Dissatisfaction Theory

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Question No : 23 of 27

Marks: 3 (Budgeted Time 6 Min)

Which factors of the perciever could affect the perception process?

Answer ( Please [click here](#) to Add Answer )



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Question No : 24 of 27

Marks: 3 (Budgeted Time 6 Min)

How unsatisfied needs energize us towards goal achievement?

Answer ( Please [click here](#) to Add Answer )



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Question No : 25 of 27

Marks: 3 (Budgeted Time 6 Min)

How cultural factors affect the communication process? Explain.

Answer ( Please [click here](#) to Add Answer )

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Question No : 26 of 27

Marks: 5 (Budgeted Time 10 Min)

How does the size of a group affect its productivity?

Answer ( Please [click here](#) to Add Answer )

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Question No : 27 of 27

Marks: 5 (Budgeted Time 10 Min)

Explain the relationship of motivation with performance and satisfaction.

Answer ( Please [click here](#) to Add Answer )

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