

Question No : 1 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>According to Mintzberg monitor, disseminator and spokesperson are all:</p>		
Answer (Please select your correct option)		
<input type="radio"/>	Interpersonal roles	
<input type="radio"/>	Informational roles	
<input type="radio"/>	Decisional roles	
<input type="radio"/>	Functional roles	
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Question No : 2 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>All of the following are included in Fayol's fundamental principles of management EXCEPT:</p>		
Answer (Please select your correct option)		
<input type="radio"/>	Diversity	
<input type="radio"/>	Order	
<input type="radio"/>	Initiative	
<input type="radio"/>	Authority	
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Question No : 3 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>Munsterberg is considered to be the father of _____ psychology.</p>		
Answer (Please select your correct option)		
<input type="radio"/>	Clinical	
<input type="radio"/>	Industrial	
<input type="radio"/>	Behavior	
<input type="radio"/>	Theoretical	
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Question No : 4 of 27

Marks: 1 (Budgeted Time 1 Min)

A global organization that deals with rules of trade among nations is called:

- ☐ ASEAN
- ☐ NAFTA
- ☐ EU
- ☐ WTO

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Question No : 5 of 27

Marks: 1 (Budgeted Time 1 Min)

A situation that offers a strong potential for significant organizational gain if appropriate actions are taken is called:

- ☐ Crisis problem
- ☐ Non- Crisis problem
- ☐ Opportunity problem
- ☐ Financial Problem

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Question No : 6 of 27

Marks: 1 (Budgeted Time 1 Min)

When managers make every decision from the alternatives, based on a philosophy that "make the best decision, no matter how long it takes". It is called:

- ☐ Optimizing
- ☐ Satisficing
- ☐ Sub-optimizing
- ☐ Escalation of commitment

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Question No : 7 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>The Walt Disney Company's movies, theme parks and television programs all benefit one another. Children who enjoy a Disney movie like LION KING want to go to Disney world and see lion king show. They benefit greatly from:</p>		
Answer (Please select your correct option)		
<input type="radio"/>	Negative Entropy	
<input type="radio"/>	Synergy	
<input type="radio"/>	Transformation	
<input type="radio"/>	Entropy	
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Question No : 8 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>The success of the business can be judged through:</p>		
Answer (Please select your correct option)		
<input type="radio"/>	Customer satisfaction	
<input type="radio"/>	Goal attainment	
<input type="radio"/>	Cost-price reduction	
<input type="radio"/>	All of the given options	
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Question No : 9 of 27		Marks: 1 (Budgeted Time 1 Min)
<p>A universally accepted model of a successful manager could be described as:</p>		
Answer (Please select your correct option)		
<input type="radio"/>	One who practices all the four management functions	
<input type="radio"/>	One who executes all of the roles in a professional manner	
<input type="radio"/>	One who possesses all management skills at high levels	
<input type="radio"/>	There is no universally accepted model of a successful manager	
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Question No : 10 of 27

Marks: 1 (Budgeted Time 1 Min)

Theory X of McGregor supports which of the following assumption of management style?

Answer (Please select your correct option)

- ☐ Scientific management
- ☐ Administrative management
- ☐ Behavioral management
- ☐ Human relation management

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Question No : 11 of 27

Marks: 1 (Budgeted Time 1 Min)

'Break-even Analysis' is a means of earning profitable operations of the business through concrete calculations. Therefore, it falls under:

Answer (Please select your correct option)

- ☐ Scientific management
- ☐ Behavioral management
- ☐ Management science
- ☐ Operation management

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Question No : 12 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the given issue is addressed by managers while leading the organizational members?

Answer (Please select your correct option)

- ☐ Defining the organizational hierarchy
- ☐ Ensure team cohesiveness within teams
- ☐ Monitor routine activities to confirm effectiveness
- ☐ Setting long focus goals to be followed

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Question No : 13 of 27

Marks: 1 (Budgeted Time 1 Min)

Assessing the compensation package to a newly hired individual is categorized as:

Answer (Please select your correct option)

- ☐ Programmed decision
- ☐ Structured decision
- ☐ Ill-structured decision
- ☐ Non-programmed decision

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Question No : 14 of 27

Marks: 1 (Budgeted Time 1 Min)

Behavioral viewpoint emphasizes the need of understanding the various factors affecting the _____ in an organization.

Answer (Please select your correct option)

- ☐ Undesired behavior
- ☐ Moral behavior
- ☐ Ethical behavior
- ☐ Human behavior

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Question No : 15 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is the basic rule of brainstorming?

Answer (Please select your correct option)

- ☐ Criticism is not allowed
- ☐ Ideas should be radical
- ☐ Improvement of ideas is encouraged
- ☐ Involvement of experts is mandatory

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Question No : 16 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Mohsin is responsible for hiring, training, motivating and coordinating others in his organization. He is performing the role of:

Answer (Please select your correct option)

- ☐ Figurehead
- ☐ Disseminator
- ☐ Leader
- ☐ Negotiator

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Question No : 17 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Tahir, the CEO of a company, keeps everybody driving toward the same goals and boosts the sense of pride in the company. He performs which management function?

Answer (Please select your correct option)

- ☐ Planning
- ☐ Organizing
- ☐ Leading
- ☐ Controlling

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Question No : 18 of 27

Marks: 1 (Budgeted Time 1 Min)

Pizza Hut chain is owned by Pepsi. According to systems theory of management, the Pizza Hut chain in America is a/an _____ of Pepsi.

Answer (Please select your correct option)

- ☐ Output
- ☐ Subsystem
- ☐ Input
- ☐ System

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Question No : 19 of 27

Marks: 1 (Budgeted Time 1 Min)

A manager of a fertilizer company wants to minimize the distribution cost by devising a suitable delivery system from three production plants to seven warehouses in the country. Which decision tool will help him in this planning?

Answer (Please select your correct option)

- ☐ Gantt chart
- ☐ PERT analysis
- ☐ Linear programming
- ☐ Decision tree

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Question No : 20 of 27

Marks: 1 (Budgeted Time 1 Min)

The overall effect of the North American Free Trade Agreement was to:

- ☐ Eliminate the need for import licensing
- ☐ Increase the customs user fees while reducing tariffs
- ☐ Reduce trade between Mexico and the United States
- ☐ Increase trade between the United States and Venezuela

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Question No : 21 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is called output of a system?

- ☐ Human
- ☐ Information resource
- ☐ Employee behavior
- ☐ Services

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Question No : 22 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are included in planning, EXCEPT:

- ☐ Defining organization's objectives or goals
- ☐ Establishing an overall strategy for achieving objectives or goals
- ☐ Allocating resources and developing a chain of communication
- ☐ Defining overall goals

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Question No : 23 of 27

Marks: 3 (Budgeted Time 6 Min)

Scientists of Administrative Management Approach presented ideas that are the base of today's management. Briefly discuss the contribution of administrative view of management.

Answer (Please [click here](#) to Add Answer)

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Question No : 24 of 27

Marks: 3 (Budgeted Time 6 Min)

A pesticide company's sales were low last year because of drought conditions. In planning for the coming year, they are now considering weather conditions, too. Explain which decision making condition is depicted in this scenario?

Answer (Please [click here](#) to Add Answer)

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Question No : 25 of 27

Marks: 3 (Budgeted Time 6 Min)

List down the distinct factors of budgeting.

Answer (Please [click here](#) to Add Answer)

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Question No : 26 of 27

Marks: 3 (Budgeted Time 10 Min)

We are living in a dynamic world where sudden changes occur. How managers can make effective decisions in this diverse market?

Answer (Please [click here](#) to Add Answer)

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Question No : 27 of 27

Marks: 5 (Budgeted Time 10 Min)

What factors are considered while scheduling the organizational activities?

Answer (Please [click here](#) to Add Answer)

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